

FINGERPRINT CARDS AB

DNB NORDIC TMT CONFERENCE
SEPTEMBER 1, 2021



FINGERPRINTS

FINGERPRINTS
LEADING
BIOMETRICS

SINCE

1997

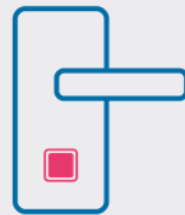
~1.4 BILLION
SENSORS



Shipped *more* biometric sensors
than any company in the world



TOUCHLESS SOLUTION used
in phones from e.g. Fujitsu and
selected by market leader for *REARVIEW
MIRRORS IN AUTOMOTIVE, GENTEX*



LARGEST fingerprint
sensor *SUPPLIER TO*
DOOR LOCK makers globally

9/10

top smartphone
customers

30+ MOBILE DEVICE BRANDS INCLUDING
Samsung, LG, Google, Motorola, Sharp,
Fujitsu, Kyocera, Oppo, Xiaomi, Vivo,
Lenovo



PCs & CHROMEBOOKS FROM
Acer, Asus, Dell, Google, HP,
Huawei, Microsoft, Samsung,
Xiaomi
HAVE SO FAR LAUNCHED WITH
OUR SENSORS

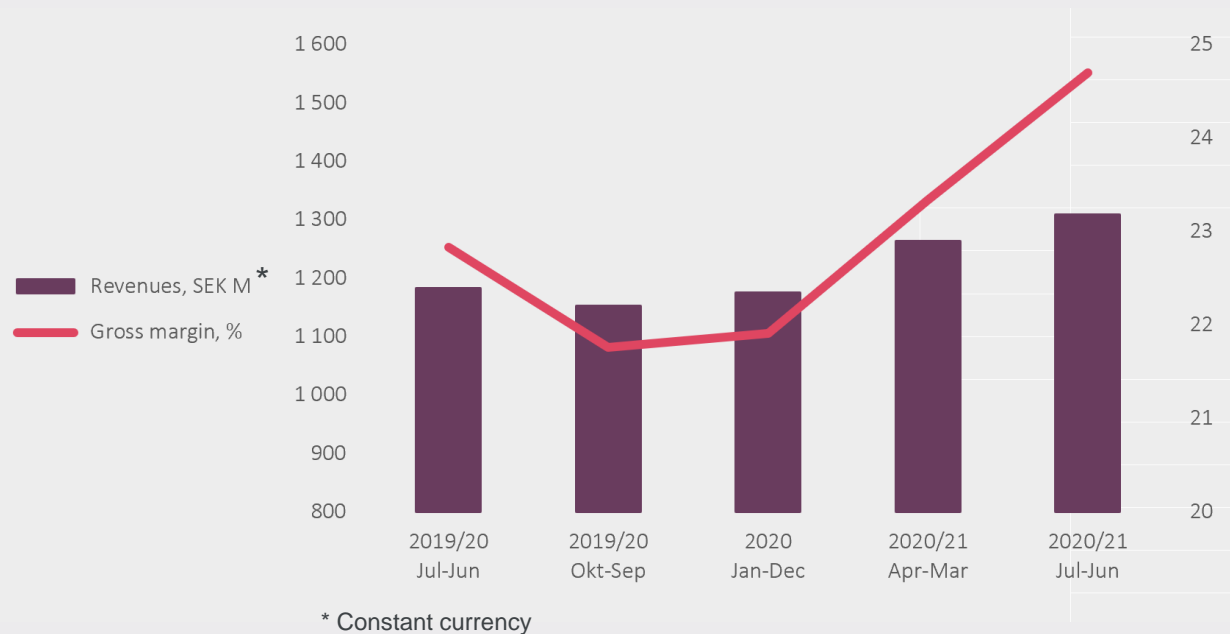


TAKEN A CLEAR LEAD in the
emerging biometric card
market with
23 CONTACTLESS PILOTS and
**4 OUT OF 4 COMMERCIAL
BANK LAUNCHES**

World-class
innovation and
IP portfolio
(360+
registered
patents)

We have returned to growth and improved gross margin

Revenue and gross margin, rolling 12 months



Biometrics addressable market potential

~4.7 billion units/year by 2026 and beyond

MOBILE

~1,4 BILLION
UNITS/YEAR



PC

~170 MILLION
UNITS/YEAR



PAYMENTS

~3 BILLION
UNITS/YEAR



ACCESS

> 100 MILLION
UNITS/YEAR



Continued progress against strategic priorities

Fingerprints' strategy is based on defending and building on our strong position in the smartphone segment while diversifying the business into prioritized areas outside the mobile industry



MOBILE DEVICES

Defend and capitalize on Fingerprints' strong position



PC

Secure a leading position in this growing market



ACCESS & IoT

Grow in prioritized segments of fragmented market



PAYMENTS

Secure a position as the leading provider of biometric solutions in this emerging mass market for biometrics

Our latest Mobile products have set a new highest standard, driving growth



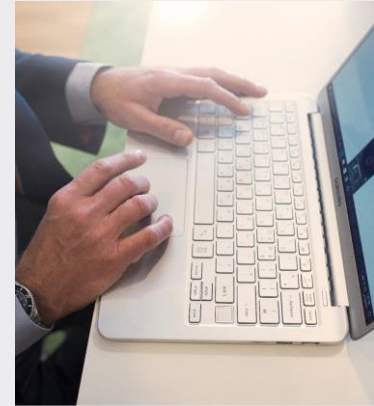
- ① 545 mobile devices launched to date with our technology
- ① FPC1542 is our new curved side-mounted capacitive sensor, a key addition to our product portfolio
- ① Very well received in the market, with continued strong sales in Q2 2021
- ① Design is key – foldable, full screen and 5G handsets – new sensor shapes support OEM:s in their differentiation



Our biometric PC solution is used by three of the world's top five PC manufacturers



- ① With our new biometric solution for PCs, we have assumed a leading position in this market
- ① Our solution is used by three out of the world's top five PC manufacturers
- ① Dell and Xiaomi have already launched products integrating our new biometric PC solution
- ① We expect continued strong growth in the PC segment





Increasing interest in biometrics for access control and IoT applications

- ⊗ Door locks
- ⊗ Physical and logical access control
- ⊗ USB dongles
- ⊗ Key fobs
- ⊗ Wearables
- ⊗ Various IoT applications



Biometric payment cards: entering commercial phase



- ① Certification by Visa and Mastercard of Thales' card, with Biometrics by Fingerprints, is a major milestone
- ① Four commercial launches so far, all with Fingerprints' technology: Cornèr Bank, BNP Paribas, Crédit Agricole, BBVA Mexico
- ① The BNP Paribas launch is a great success, as stated in the press. Enrolment is seen as fast and simple.
- ① BNP Paribas is preparing to offer all their customers a biometric card
- ① Crédit Agricole has successfully launched their biometric card and is preparing to roll it out to customers in a significant number of their local branches, starting in September 2021
- ① BBVA Mexico is launching a biometric card with Biometrics by Fingerprints

This experiment involving nearly 15,000 cards is **clearly a success** and the offer will be offered to all of the French bank's customers. **"Our customers are in favor of it and we will generalize it in the first half of 2021"**
Céline Ansquer, BNPP Digital & Marketing Transformation Director

Aujourd'hui



Source: Presentation by Frédéric Martinez, Thales





A way for banks to differentiate

- BNP Paribas recently took out ads in several major French newspapers
- Over half of the respondents in a recent study said that they would be willing to switch banks to get access to a biometric card

**NOUS SOMMES AUSSI À VOS CÔTÉS
POUR RÉGLER TOUS VOS ACHATS
AVEC LA 1^{RE} CARTE BIOMÉTRIQUE*.**

BNP PARIBAS **VISA**
PREMIER
4974 0000 0000 0000
CREDIT
EXPIRE 00/00
M. MARC DEMONCEAU

Avec BNP Paribas vous pouvez désormais régler tous vos achats avec votre empreinte digitale. Simplement, de manière sécurisée et sans contact, même au-delà de 50€**. #LaPourVous

 **BNP PARIBAS**

La banque d'un monde qui change

*Fourniture d'une carte de débit (carte de paiement international à débit immédiat) Visa Premier ou fourniture d'une carte de débit (carte de paiement international à débit différé) Visa Premier.
**Dans la limite de votre plafond de paiement habituel.
Voir conditions sur <https://ma banque.bnpparibas.fr/mon-relevé-tarifs-et-conditions-bnp-paribas/conditions-tarifs>
Offre dans la limite de 10 000 cartes Visa Premier, disponibles uniquement dans certaines agences, sous réserve de stock, restant à la date de la demande et d'acceptation par BNP Paribas. Pour plus d'informations, vous pouvez contacter un conseiller. À partir du 2^e semestre 2021, les nouvelles cartes dotées de l'option biométrie seront disponibles dans toutes les agences. Conditions en vigueur au 30/04/2021. Visa dispose d'un droit de rétractation. Pour en savoir plus sur les conditions d'usage de la biométrie, consultez le site www.bnpparibas.com/biometrie. Immatriculé sous le n° 662 042 448 RCS Paris - Orléans N° 07 022 735 - Métropole CE 147860504048 - www.bnpparibas.com

Biometric payment cards: the next mass market for biometrics



- ① The certification of Thales' biometric payment card enabled the market takeoff in 2020-21
- ① Four commercial launches so far, with more expected in the near future
- ① Consumer feedback has been favorable
- ① Initially, the cards were offered to a limited number of customers, but nationwide roll-outs are now being planned
- ① The whole payment card ecosystem is moving towards biometric cards
- ① Fingerprints has a uniquely strong position. Our technology is used in all commercial launches of contactless biometric payment cards to date.



#1 BIOMETRICS

Links to further information

- ① Financial reports and presentations: <https://www.fingerprints.com/investors/reports-presentations/>
- ① Press releases: <https://www.fingerprints.com/newsroom/press-releases/>
- ① News items: <https://www.fingerprints.com/newsroom/news-stories/>
- ① Blog: <https://www.fingerprints.com/blog/>
- ① Download center (eBooks, whitepapers, product information, etc.): <https://www.fingerprints.com/downloads-resources/>

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Questions

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