

CHRISTER BERGMAN

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PROFESSIONAL SUMMARY

International executive with a proven track record of applying a structured approach for managing corporate assets in order to secure business growth and long term success. Specific expertise in general management, partnership building and creating a customer oriented corporate culture. During the last 25 years, served as a Managing Director/ CEO in Hi Tech companies in both Sweden and the USA with a special focus, over the last 10 years, in Security and Biometrics. During the last 3 years entered into the second career of being on the Board of Directors for a number of companies in related fields of Security and Biometrics. Most recently accepted a position within Fujitsu in order to strengthen the global resources for biometric opportunities.

EMPLOYMENT HISTORY

1999 to Present NOVEXUS, LLC

Consultancy company and focused on helping both start-ups and fast-growing companies to expand their business, via organizational growth, partnering or geographic expansion. Projects transitioned during 2006 into participation in Board of Directors positions.

Founder, President, Vienna, VA

- Chariman of the Board of Directors for Quard A/S (Denmark) , 2006-2008
- Board of Director for SweCard AB (Sweden) , 2007-2008
- Chairman of the Board of Director for SweCard AB , 2008-2010
- Chairman of the Board of Director for WCC Group BV (The Netherlands) , 2007-2010
- **Board of Director for WCC Group BV (The Netherlands) , 2010 -**
- Board of Director for IdentiPHI, Inc. (USA) , 2008-2009
- **Board of Director for Fingerprint Cards AB (publ FING) , 2008-**
- **Board of Director for Ubiquo AB , 2010 –**

2010 to Present Fujitsu Frontech North America

A leading provider of IT-based business solutions, including advanced technology products, biometric security and digital media solutions.

Fujitsu Frontech North America. – VP Biometric Solutions; Dec 2010 to present, Foothill Ranch, California

- Charged with leading the continued development of the PalmSecure technology and growing the product into a larger biometric solutions business
- Recruited to rebuild the sales organization and lead the transition into Biometric Solutions on the North American market.
- Tasked with advising the corporate organizations on the best way forward in order to transition the global business into a biometric solution.
- Tasked with driving the market awareness campaign that will be part of the transition.

2008 to 2009 IdentiPHI, Inc. (OTCBB:IDPI)

An innovative leader in enterprise level advanced authentication solutions.

IdentiPHI, Inc. - Member of the Board; 2008 to 2009, Austin, Texas

IdentiPHI, Inc. – Chairman & CEO ; Aug 2008 to March 2009, Austin, Texas

- Recruited to try to raise needed post-merger funds, after the first post-merger investment round failed during February - July 2008.
- Responsible for managing the Board of Directors including SEC reporting.
- Responsible for complete operation of the company and very active in sales, marketing and business development.

2000 to 2006 Precise Biometrics AB/Precise Biometrics, Inc. (publ PREC)

World-leading systems for fingerprint and smart card-based authentication.

Precise Biometrics AB - Member of the Board; 2005 to 2006, Lund, Sweden

Precise Biometrics AB - President & CEO; 2001 to 2006, Lund, Sweden

- Responsible for complete operation of the company and very active in sales, marketing and business development.
- Personally responsible for investor contacts, primarily in the U.K., Sweden, Norway and Denmark, but also in France, Holland, Germany and USA.
- Successfully managed 4 directed shares issue and 3 rights issue.
- Acquired 2 companies – Fyrplus Teknik (2004) and Loqware Sweden (2005).
- Entered into a Joint Venture in China (2006).
- Successfully closed the company’s first major National ID Card program during 2005 (Thailand); projected enrollment of 64 million people.
- Testified before the US Congress on “Advancements in Smart Card and Biometrics Technology” (2003).
- Presented and chaired at numerous public presentations at conferences, trade shows and special seminars.

Precise Biometrics Inc - President; 2000 to 2006, Vienna, VA

- Established the Precise Biometrics, Inc. subsidiary .
- Actively sold and marketed the company products and concept to the US market
- Closed customer include the DHS, Department of State, US Treasury and various customers in both Canada and South America.
- Established relationships with major system integrators, application providers and smart card companies.

1999 to Present NOVEXUS, LLC

Consultancy company and focused on helping both start-ups and fast-growing companies to expand their business, via organizational growth, partnering or geographic expansion.

Founder, President, Vienna, VA

- Clients included QlikTech, ScoreBase and Precise Biometrics during 1999 to 2001.
- Transitioned into full time employment with Precise Biometrics in June 2001.

1997 to 1999 VIDAR Systems Corporation

Worldwide leading manufacturer of Large Format Scanning Solutions and Medical Imaging Solution.

President, CEO, Herndon, VA

- Started with 110 employees, \$20million in annual revenue and internally/ engineering driven focus of activities.
- Finished with 150 employees, \$40million in annual revenue and customer/ market driven focus of activities.
- Activities included implementing a multiyear business planning process, a totally renewed compensation structure for all employees and key executives contacts with key partners around the world.

1992 to 1997 Informix Software

Managing Director, Sweden and **Regional Director,** Scandinavia

- Started with 17 employees, \$9million in annual revenue and 1 office in Stockholm, Sweden.
- Finished with 80 employees, \$35million in annual revenue and 3 new offices: Stockholm (Sweden), Oslo (Norway) and Copenhagen (Denmark).
- Position included being an active member of the European Executive Team as well as member of the Corporate Presidential Round Table discussions.
- Activities included building a market awareness for Informix products in all of the Nordic Countries (Sweden, Norway and Denmark [direct presence] and Finland and Iceland [represented by distributors]).
- By focusing on major partnership development, managed to introduce our products and services to Top-10 companies in Scandinavia (e.g. Ericsson, Nokia, LEGO, TetraPak and Telia).

1988 to 1992 Hewlett-Packard / Apollo Computer

CSO Business Line Director, Hewlett-Packard; 1990 to 1992, Sweden

- Computer Systems Organization was formed when HP reorganized in vertical segment and included marketing as well direct sales and channel sales for all HP Computer Systems in Sweden.
- Total operation included 65 employees and \$40million in annual revenue.
- Position reported direct to Managing Director for Sweden and to European Sales Director (Geneva).
- Activities included launching a complete new Major Account Program with training and implementation within the staff and involved senior customers involvement.
- Personally involved in a major project that led to the formation of a joint venture between Hewlett-Packard and Ericsson.

CBO Sales Director, Hewlett-Packard; 1989 to 1990, Sweden

- Computer Business Operation included sales of all Computer products in Sweden (including Computer Systems and Personal Computers).
- Total operation included 80 employees and \$80million in annual revenue.
- Position reported direct to Managing Director for Sweden and European Sales Director (Geneva).
- Activities included merging the Appollo team into the HP corporate culture then tarteting the fast growing UNIX market.
- Successfully managed to secure agreements with major partners on the Scandinavian market.

Managing Director, Apollo Computer; 1988 to 1989, Sweden

Company was acquired by Hewlett-Packard in 1989.

- Total operation included 2 offices (Stockholm and Gothenburg), 50 employees (up from 30 employees the previous year) and \$15million in annual revenue.
- Reported to a European Regional Director (Frankfurt) and was member of the European Executive Team.
- Activities included securing agreement with major Swedish companies (e.g. ABB and Ericsson) and partners.
- During the year a break-through product was successfully launched and introduced to the market.

1984 to 1988 Computervision (merged into Prime Computer)

Sales Director; 1987 to 1988, Sweden (distributor in Finland)

- Computervision operated locally without any Managing Director. Sales, Customer Services and Finance reported vertically to HQ in Brussels (Belgium). Sales Director was acting Managing Director for local purposes. Position was held when Computervision merged with Prime Computer.
- Total sales operation included 4 sales managers and \$8million in annual sales quota.
- Activities included closing agreements with Volvo and Ericsson for major projects (>\$1million project).

Customer Services Manager; 1986 to 1987, Sweden & Finland

- Total Customer Services operation included 40 employees in Sweden and Finland (total 3 offices) and \$3million in annual service revenue.
- The operation was responsible for h/w and s/w. Presales and application engineers where part of the operation.
- Activities included renegotiations of all the major service agreement in order to better reflect the changes in product offerings.

Marketing Manager & Technical Marketing in AEC; 1984 to 1986, Belgium

- Position was first a technical role but, after one year, it became more of a marketing development/ marketing support position.
- Responsible for marketing products in the Architecture, Engineering & Construction vertical segment.
- Position included extensive travelling within Europe as well as to Corporate HQ and development center in USA.

1982 to 1984 Vattenbyggnadsbyran, VBB, Sweden

Leading Engineering company in Sweden, designing and managing Engineering project worldwide.

Consultant

- Position included analysis and design of reinforced concrete structures in Sweden and Denmark. Extensive use of computer programming in order to optimize analysis.
- Earned a scholarship and studied at University of Berkeley, California.

ASSOCIATIONS

2003 to Present Swedish American Chamber of Commerce in DC (SACC-DC), Washington DC

Membership organization dedicated to the development of useful business relationships between the United States and Sweden.

Member of the Board

- Chairman of the yearly Golf Committee, which is one of the key sponsoring event of the year.

2001 to Present International Biometric Industry Association (IBIA), Washington DC

Founded to advance the collective international interests of the biometric industry.

Member and Secretary of the Board

- Chairman for the International Markets and Liaison Working Group
- Negotiated a MOU with both JBSC (Japan) and iAfB (UK)
- Member of the International Biometric Advisory Council, for the European Biometric Forum since 2005.

EDUCATION

Master of Science in Civil Engineering, University of California, Berkeley, California, USA - 1983

- Earned a Swedish scholarship after my grades from Lund Inst. Tech
- Specialized in Dynamics of Structures.

Master of Science in Civil Engineering, Lund Institute of Technology, Lund, Sweden - 1982

- Managed to achieve outstanding grades and earned my degree in three academic years instead of the usual four years (shortest study time ever at the Institute).
- Specialized in Computer Aided Structural analysis for design.

Officer Degree in The Royal Swedish Navy, The Royal Swedish Naval Academy, Sweden - 1978

- Graduated within the class Top-5.
- Served as the Chairman for the Cadets during my final year; liaison between the Dean of the Academy and the cadets and between the Army Academy and the AirForce Academy.

FAMILY AND INTERESTS

Married since 1979 with Susanne and three children; Hans (1982), Christian (1984) and Fredrik (1989). Swedish citizen by birth and naturalized US citizen since 2007.

My main interest is golf, something that we as a family can do together. In the winter, golf turns in to snowboarding. I use jogging as a way to stay fit and also as a way to get fresh ideas and new perspectives. I did also take an active role in my kids sports by being Assistant Coach in both ice hockey and soccer. Reading is another interest that I like in order to relax. Since the last decade, I have enjoyed hiking and 2005 managed to reach the top of Mount Kilimanjaro in Africa. My next challenge is still on the drawing board - always open for new challenges.